

SAP eACADEMY**SALES &
DISTRIBUTION (SD)
MODULE****Introduction**

In today's highly competitive market, individuals who possess essential business and technological skills enjoy a significant advantage over their peers. This is particularly true if your expertise includes SAP® software.

The SAP Certification program provides that competitive edge. When you are SAP Certified, you join a distinguished community of experts recognized globally. Today more than 140,000 consultants and users worldwide are part of this exclusive community.

SAP SD module and your Career

Today companies across the globe are using SAP ERP to plan, execute, and analyze sales operations throughout the sales cycle. With this reliance on SAP ERP for Sales and Distribution comes the need for consultants who are experts in SAP ERP's SD module.

SAP eAcademy's SD module equips you with the knowledge on how SAP ERP applications optimize all the tasks and activities carried out in sales, delivery and billing. In addition, the certification goes hand-in-hand with exponential career growth.

I. Within an Organization

As an SAP Certified Consultant you could be absorbed by a leading company. Based on your experience and your functional expertise, you would start as a consultant or gain lateral entry as a Project Manager. The exposure you get will be the much-needed catalyst for your compensation package to climb more than a few notches.

II. As an Independent Consultant

As an SAP functional consultant you can work independently and earn up to 5 times higher than any full time salary. You would be the one person that companies across the globe turn to for all their SAP related needs.

III. As an SAP Trainer

Employees of most SAP customers require extensive training and who better to provide that than you – an SAP Certified Consultant. With your SAP Certification and a few years of experience, you also have the option of becoming an SAP Trainer.

COURSE CONTENT

- Enterprise Structure
- Master Data
- Pricing
- Order Processing
- Delivery Processing
- Billing
- Special Business Transactions
- Integration
- Credit Management

COURSE DURATION

200hrs in 5 months